



Getting Along with Others

Some of us might not want to admit this but almost everything we have come by way of someone else. The human being is a social creature - think about being stuck on an island by yourself and feel the despair crawling up your spine. Enough said? The main idea here is to admit and welcome the fact that you need people.

Personal growth, all-round health, prosperity, and just having good old fun all manifest in the presence of others. Being able to effectively navigate the social waters is what it's all about . . . and here's my somewhat unconventional perspective on this.

“People who need people are the luckiest people in the world” *Barbra Streisand*

I only recently grasped the depth of this line. Barbara sings about it in the context of a relationship and I can't go for the “you are half now you're whole” line because I feel two *whole* people are needed to have a healthy relationship - but that's another subject.

I was raised to be my own man, to stand on my own two feet, to not be dependent on others. While there is a lot of value in that thought, it's only part of the story.

While I agree that my life is 100% my responsibility and that ultimately the buck stops with me, the part that was left out is that I don't have to do it alone. I will even go one step further and say that it's actually impossible to be my own man or to be able to stand on my own two feet without the help of others.

One's development occurs through the interaction with other people who challenge and inspire you; teachers, mentors, idols etc. So surround yourself with inspiring people, and realize you need them!

Don't have "Incompetent Friends"

Incompetent friends are generally people that at some point will require us to compromise who we are in order to keep them around. I'm not talking about “okay we'll see the movie you want to see, not the one I want to see”. I'm talking about when we feel we need to make drastic moves, to get away from an old life. When we are breaking self limitations, or changing the very essence of who we have been because we realize that who we have been doesn't work anymore. That is the time when the incompetent friends run for cover. Or if they don't run for cover they will try to convince you that you are nuts.

The result in most cases is that we'll get insecure and back off our necessary movement. Incompetent friends will protect the status quo out of fear of loss. Incompetent friends would rather have you miserable, than for you to rock the boat and shake things up to be alive. Incompetent friends would rather have you dead than face their own demons!

Who we have around is a reflection of who we are

If we have a lot of incompetent friends around, we need to look in the mirror; because most likely we are one too! This concept is simple, we only tolerate on the outside what we tolerate on the inside. If we put up with the BS of others we probably put out a lot of BS as well. Take inventory. Be brutally honest. This is the first step to a new reality.

In order to thrive and to be fully alive, we need an environment of people who grow for each other, expand and prosper for each other, and who live for each other instead of die for each other. In order to attract such people we first have to be such people ourselves.

Business

Getting along with others in a business environment is a must for a healthy career, or if you're a business owner it's crucial for the health and prosperity of your business. People like to deal with people they like. Employers like to pay someone whom they can respect and trust. Clients like to work with someone they feel confident in.

Our prosperity ultimately relies on our ability to make it rewarding for others to write checks with our name on. Naturally we have to be excellent at doing our job, but equally important, we also need to be personable, passionate, have integrity, and genuinely care about others.

Conclusion

The ability to get along with others is a fundamental skill we need in order to live a rich and uncompromising life. To realize and admit that we need others is the first step in a new direction. Personally I didn't get much training in that area while growing up. In fact, I learned a lot of uncomplimentary behaviors - as I suspect is the case for many of us.

Let's assume total responsibility for where we are today, forgive everyone who did us wrong, and take credit for having what it takes to create the life we want. Above all – let's take action!

Good luck!

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As an investor himself, as well as a licensed Realtor®, Dimitri has over a decade of real estate experience. Dimitri's specialties include primary residences, second homes, investment properties, commercial properties and land. He has been recognized for being a Multi-million Dollar Producer, and is an accomplished Realtor® committed to superior results for his clients.

"Strive not to be a success but rather to be of value" Albert Einstein