



# **10 Reasons Why You Should Hire Me to Buy Your Next Home**

## **1. It won't cost you a dime**

My service to you is free because my commission is paid by the seller. Once you hire me and we agree on a realistic strategy, my focus will be to get you into the home you want at the best possible price with the least amount of hassle. I'll lay out the issues that need to be handled, be clear about the pros and cons, and spell out your options. I'll always tell you the truth, give you my best advice, and guide you through the process to get the deal done to your satisfaction.

## **2. You'll get experienced, knowledgeable and progressive representation**

I have a real estate sales license as well as a real estate broker's license. I have personally closed over 200 real estate transactions. I am an expert in our marketplace and I study local trends every day. I am committed to constantly improving my person and my skills. I attend at least one training seminar every month, and I continually consult with my team of mentors on different subject areas.

## **3. You'll have an extensive network of professionals on call**

A successful purchase partially relies on having in place a prepared and efficient team. It is important – if you want to enjoy peace of mind – that you assemble your people ahead of time. My team consists of a loan officer, escrow agent, inspector, appraiser, a reliable general contractor that can deliver quality work, and individual sub-contractors covering every aspect of home maintenance and repair including: roofing, electrical, plumbing, landscaping, pool service and repair, floorcovering, granite, kitchen cabinets and painting.

## **4. Finding your dream home will be so much easier**

Once you know how much you can spend, we'll draw up a prioritized wish list: How many square feet? How many bedrooms and baths? Do you want a garage, a pool and a spa? What about the backyard? Where do you want the kids to go to school etc. Armed with this criteria I'll orchestrate a comprehensive search to pinpoint your dream home.

## **5. You'll get the best possible price**

Once you've settled on a property, I'll analyze market conditions and together we'll devise a strategy in order to effectively walk through the offer and counteroffer process with one goal in mind – to negotiate the best possible price. In most cases, I can help you save thousands compared to those buyers who choose to represent themselves.

## **6. The home inspection process will be smoother**

The inspection is an important part of the buying process; it helps you identify exactly what you are buying. I will guide you through the home inspection report and help identify and address critical issues in order to minimize the possibility of any future problems such as roof leaks, electrical, heating or a/c issues, and even structural damage.

## **7. You'll have a buffer between you and the seller**

You will never have to talk to a seller if you don't want to. I will negotiate on your behalf and guide you through the purchase and closing process without you ever talking to anyone other than me if you so desire.

## **8. You'll save a ton of time and work**

For starters, some real estate files, depending on the type of transactions, can be one to three inches thick. Rather than you spending time organizing and handling volumes of paperwork I'll do most of it for you. And I'll guide you through what you need to do too – yes you will still have to do your part!

## **9. You'll be covered, even after close of escrow**

Many questions can pop up that were overlooked in the excitement of closing. You might need help with remodeling or an update on your property's value. I'll be available and ready to advise you regarding such post-closing questions or concerns.

## **10. I'm here to stay**

The basis for my success and continued career in real estate is referrals and repeat business from happy and satisfied clients. I will be there for you when you need real estate services in the future, as well as periodically providing market updates and valuable pertinent information to keep you informed and to stay in touch.

**Remember, since the seller pays my commission, you will receive my services at NO COST!**

Good luck!

Dimitri Larno

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To learn more visit <http://dilarno.com>

*As an investor himself, as well as a licensed Realtor®, Dimitri has over a decade of real estate experience. Dimitri's specialties include primary residences, second homes, investment properties, commercial properties and land. He has been recognized for being a Multi-million Dollar Producer, and is an accomplished Realtor® committed to superior results for his clients.*

*"Strive not to be a success but rather to be of value" Albert Einstein*